

New England Alpaca Owners and Breeders Association
12-Jan-03
Summary of All Financial Activities

Balance Sheet	5/31/2002	1/12/2003
Assets:		
General Cash Fund	14,729	14,973
NEAF Cash Fund (starts w/1997)	2,142	2,142
NECC Cash Fund	5,000	12,540
Sci/Med Research Fund	1,004	2,324
Total Checking Account	22,875	31,980
NEAF Prepaid Expenses	500	500
NECC Prepaid Expenses	689	0
Certificate of Deposit	11,090	11,090
Total Assets	<u>35,154</u>	<u>43,570</u>
Liabilities and Equity:		
Accrued NEAF Expenses	1,072	0
Accrued NECC Expenses	1,000	(895)
Equity	33,083	44,465
Total Liabilities and Equity	<u>35,154</u>	<u>43,570</u>

Statement of Profit and Loss	(A) Actual 6/1/2002 thru 1/12/03	(B) Budget 6/1/2002 thru 5/31/03	(B less A) Actual to Budget Variance
General Activities Income	10,598	13,450	2,852
General Activities Expense	11,756	6,261	(5,495)
Net Profit/(Loss) from Gen Activ	(1,158)	7,189	8,347
NEAF Income	0	21,000	21,000
NEAF Expense	0	22,450	22,450
Net Profit/(Loss) from NEAF	0	(1,450)	(1,450)
NECC Income	77,507	36,500	(41,007)
NECC Expense	64,967	41,760	(23,207)
Net Profit/(Loss) from NECC	12,540	(5,260)	(17,800)
Net Profit/(Loss) from all Activities	<u>11,382</u>	<u>479</u>	<u>(10,903)</u>

NEAOBA currently has 116 renewed members, with 52 members not yet renewed..

NEAOBA General Financial Activities
1/12/2003

Statement of Profit and Loss	(A) Actual 6/1/2002 thru 1/12/03	(B) Budget 6/1/2002 thru 5/31/03	(B less A) Actual to Budget Variance
General Activities			
Income:			
Interest on CD	0	500	500
Membership Dues	7,023	8,425	1,403
News Letter Ads	1,625	2,700	1,075
From NECC	195		(195)
Scientific/Medical Research Fund	1,321	1,125	(196)
Website Listings	435	700	265
Total	10,598	13,450	2,852
Expense:			
Administrative Expenses	1,296	1,000	(296)
Gratuities	0	100	100
Marketing Expenses	8,532	0	(8,532)
To NECC	630	0	(630)
Meeting Expense	0	1,000	1,000
Newsletter Expense	1,123	2,666	1,543
Scientific/Medical Research	0	1,125	1,125
Website Expense	175	370	195
Total	11,756	6,261	(5,495)
Net Profit/(Loss) from Gen. Activ.	(1,158)	7,189	8,347

New England Alpaca Festival 2002
1/12/2003

Statement of Profit and Loss	(A) Actual 6/1/2002 thru 1/12/03	(B) Budget 6/1/2002 thru 5/31/03	(B less A) Actual to Budget Variance
NEAF Income:			
Advertising	0	500	500
Auction	0	0	0
Caterer	0	3,000	3,000
Donations	0	0	0
Grants	0	2,000	2,000
Other	0	500	500
Panels	0	0	0
Pen Space	0	15,000	15,000
Store	0	0	0
Total	0	21,000	21,000
NEAF Expense:			
Advertising	0	10,000	10,000
Auction	0	0	0
Caterer	0	3,000	3,000
Entertainment/Speakers	0	3,000	3,000
Facility	0	5,500	5,500
Other	0	250	250
Panels	0	0	0
Printing & Postage	0	700	700
Store	0	0	0
Total	0	22,450	22,450
Net Profit/(Loss) from NEAF	0	(1,450)	(1,450)

New England Coastal Classic 2002
1/12/2003

	(A) Actual 6/1/2002 thru 1/12/03	(B) Budget 6/1/2002 thru 5/31/03	(B less A) Actual to Budget Variance	(C) Revised Forecast 8/22/2002	(C less A) Actual to Forecast
Statement of Profit and Loss					
NECC Income:					
Farm Displays	0	5,250	5,250	5,250	5,250
Stall Fees	19,813	13,500	(6,313)	14,000	(5,813)
Vendor Fees	375	3,500	3,125	0	(375)
Sponsorships	16,450	2,000	(14,450)	13,750	(2,700)
Program Ads	23,196	0	(23,196)	18,500	(4,696)
From NEAOBA	630	0	(630)	0	(630)
Program Sales	835	0	(835)	2,000	1,165
Admission Fees	3,122	4,000	878	4,000	878
Fleece Classes	2,036	1,500	(536)	2,800	764
Halter/Performance Classes	7,400	6,000	(1,400)	8,000	600
Educational Seminar Fees	0	750	750	100	100
Dinner Ticket Sales	2,650	0	(2,650)	2,500	(150)
Grants	1,000	0	(1,000)	1,000	0
Other	0	0	0	0	0
Total	77,507	36,500	(41,007)	71,900	(5,607)
NECC Expense:					
Facility	15,303	3,960	(11,343)	3,960	(11,343)
Facility Setup	0	7,900	7,900	11,150	11,150
AOBA Fees	1,213	2,050	837	1,300	87
Show Superintendant, Staff, Labor, Ex	6,175	2,000	(4,175)	6,000	(175)
Judges	0	3,500	3,500	2,200	2,200
Marketing (AOBA Mag, direct mail)	12,824	15,750	2,926	36,894	24,070
To NEAOBA	195	0	(195)	0	(195)
Souvenir Books	18,711	0	(18,711)	0	(18,711)
Banquet, Entertainment, & Social	8,527	1,000	(7,527)	4,000	(4,527)
Educational speakers	887	1,850	963	1,850	963
Phone	0	500	500	500	500
Vet On Call Services	0	250	250	250	250
EMT	0	500	500	500	500
Misc	1,130	2,500	1,370	2,500	1,370
Total	64,967	41,760	(23,207)	71,104	6,137
Net Profit/(Loss) from NECC	12,540	(5,260)	(17,800)	796	(11,744)

New England Alpaca Owners and Breeders Association
12-Jan-03

Summary of All Financial Activities

Statement of Cash Flow	6/1/2001 thru 1/12/03
General Activity Inflow	10,598
General Activity Outflow	11,757
Total Generated/(Used) by Gen Act	(1,159)
NEAF Inflow	3,782
NEAF Outflow	4,854
Total Generated/(Used) by NEAF	(1,072)
NECC Inflow	75,307
NECC Outflow	63,973
Total Generated/(Used) by NECC	11,334
Total Generated/(Used) for period	<u>9,104</u>
Beginning Cash Balance	22,875
Ending Cash Balance	31,980
Difference	<u>9,104</u>

Statement of Cash Flow	6/1/2001 thru 1/12/03
General Inflow:	
Membership Dues	7,023
Newsletter Ads	1,820
Scientific/Medical Research Fund	1,321
Website Listings	435
Total	10,598
General Outflows:	
Administrative Expense	1,296
Gratuities	0
Marketing Expense	9,163
Meeting Expense	0
Newsletter Expense	1,123
Website Expense	175
Total	11,757
Total Generated/(Used) by Gen Act	(1,159)

Statement of Cash Flow **6/1/2001
thru 1/12/03**

NEAF Inflows:	
Advertising	0
Auction	0
Caterer	0
Other	0
Panels	0
Pen Space	0
Transfer from Accrued Expense	3,782
Transfer from Prepaid Expense	0
Total	3,782
NEAF Outflows:	
Advertising	0
Auction	0
Caterer	0
Entertainment/Speakers	0
Facility	0
Other	0
Panels	0
Printing & Postage	0
Pay Accrued NEAF Expenses	4,854
Prepay NEAF Expenses	0
Total	4,854
Total Generated/(Used) from NEAF	(1,072)

6/1/2001
thru 1/12/03

Statement of Cash Flow

NECC Inflows:	
Admissions	3,122
Advertising	22,481
Animals	7,400
Dinners	2,550
Fleeces	2,036
Magazines	635
Pens	20,058
Sponsorships	16,450
Vendors	375
Other	0
Transfer from Accrued Expense	200
Transfer from Prepaid Expense	0
Total	75,307
NECC Outflows:	
Advertising	11,650
Dinner	8,527
Facility	15,303
Other	443

Ribbons	687
Seminars	537
Show Fees	1,113
Show Staff	4,675
Souvenir Books	18,366
Pay Accrued NECC Expenses	2,670
Prepay NECC Expenses	0
Total	63,973
Total Generated/(Used) from NECC	11,334